



ONLINE COURSE CATALOG: TABLE OF CONTENTS

BUSINESS SKILLS & HUMAN RESOURCES	3
CYBERSECURITY	4
DRIVER TRAINING	5
EDUCATION	6
EMERGENCY MEDICAL SERVICES	8
FIRE	. 10
LAW ENFORCEMENT TRAINING	. 12
OFFICE PRODUCTIVITY	. 15
OSHA & COMPLIANCE	. 16
PROJECT MANAGEMENT	. 18
SMART TEAMS - PROFESSIONAL DEVELOPMENT	20
WATER & WASTEWATER	. 22
PRISM	24

BUSINESS SKILLS

- · Active Shooter and Other Acts of Targeted Violence
- · Active Shooter Response
- · Alcohol Free Workplace
- · Anger, Violence, and Conflict in the Workplace
- · Anti-Harassment Training for All Employees California (SB1343)
- Anti-Harassment Training for All Employees -New York City and State
- · Anti-Harassment Training for All Employees Non-State Specific
- Anti-Harassment Training for Supervisors and Managers -California (SB1343/AB1825)
- Anti-Harassment Training for Supervisors and Managers -Non State Specific
- · Basic Business Finance
- · Basics of Leadership 01: Challenges
- · Basics of Leadership 02: Corporate Culture Changes
- · Basics of Leadership 03: Keeping Employees Energized
- · Basics of Leadership 04: Knowledge Management
- · Basics of Leadership 05: Elements of Change
- · Basics of Leadership 06: Dynamics
- · Business Ethics: Quick Refresh
- CA Local Agency Ethics (AB 1234)
- · Child Abuse: Mandated Reporter Training for California (General)
- Computer Security Awareness
- · Conflict Management
- Critical Thinking and Problem Solving
- · Customer Service
- · Dealing with Issues of Alcohol and Substance Abuse
- · Developing Your Leadership Style
- Diet & Nutrition
- · Disabilities in the Workplace
- Discipline and Termination
- · Diversity, Equity, and Inclusion: Skills for Employees
- · Diversity, Equity, and Inclusion: Skills for Managers
- · Drug Free Workplace
- · Effective Presentation Skills
- · Email Management
- Employee or Independent Contractor: The Risk of Misclassification of Employees
- · Employment Practices Overview
- · Essentials of I-9 Compliance
- Ethics for Professionals
- · Ethics in the Workplace
- · Ethics in the Workplace for Nurses
- Federal Acquisition Regulation Overview 3.10

- · General HIPAA Awareness
- · Health & Wellness
- · Hiring Practices
- · Increase Your Listening Power (Effective Communication)
- · Interviewing and Hiring
- · Managing Email
- · Managing Stress at Work
- · Organizing Your Files
- · Performance Management
- · Persuasion: The Art of Communication
- · Preventing Discrimination in the Workplace
- · Reasonable Suspicion of Alcohol for Supervisors
- Reasonable Suspicion of Drugs for Supervisors
- · Red Flag Rules (Identity Theft Protection)
- · Sexual Harassment Awareness
- · Sexual Harassment Awareness for Supervisors
- Sexual Harassment Prevention for Supervisors (California AB 1825)
- · Sharing Calendars
- · Smart Business Writing: 4 Stages to Writing Your Best
- Smart Customer Service 3: Effective Verbal and Nonverbal Communication
- Smart Customer Service 4: 3 Steps to Successful Customer Interaction
- · Smart Health: HIPAA Privacy Standards for Everyone
- · Smart Leadership: Part 2 Model the Way
- Smart Management: Successfully Transitioning from Team Member to Manager
- · SPANISH Anti-Harassment Training for All Employees California
- · Successful Termination
- · Targeted Violence Considerations
- The Risk of Misclassification of Employees & Essentials of I-9 Compliance (RV-PGM144)
- · The Science of Personal Productivity
- · Unconscious Bias
- · Understanding Employee Leave
- · Work Life Balance
- Workplace Bullying
- · Workplace De-Escalation
- · Workplace Diversity
- · Workplace Stress
- · Workplace Violence



- · Accidents & Emergencies for Emergency Vehicle Operators
- · Cybersecurity Awareness for Business Leaders: Creating A Cyber Security Culture
- · Cybersecurity Awareness for Business Leaders: Incident Preparedness and Management Planning
- · Cybersecurity Awareness for Business Leaders: Laws and Global Compliance Standards
- Cybersecurity Awareness for Business Leaders: Safeguarding Against Social Engineer Attacks
- · Cybersecurity Awareness for Employees: Classifying and Safeguarding Data for Corporate and Personal Use
- · Cybersecurity Awareness for Employees: End-User Best Practices
- · Cybersecurity Awareness for Employees: Security Awareness Essentials
- · Cybersecurity Awareness for Employees: Social Engineering
- · Cybersecurity Overview
- · Email and Messaging Safety
- · Password Security Basics
- · Protection Against Malware
- Texas Cybersecurity Awareness for Employees Program



- · Accidents & Emergencies for Large Vehicle Operators
- · Accidents and Emergencies
- · Adjusting to Changing Conditions
- · Adjusting to Changing Conditions for Emergency Vehicle Operators
- · Adjusting to Changing Conditions for Large Vehicle Operators
- · Aerosol Transmissible Diseases
- · Aggressive Driving
- · Aggressive Driving for Large Vehicle Drivers
- · Bucket/Boom Truck Safety and Operation
- · Dangers of Speeding
- · Dangers of Speeding for Emergency Vehicle Operators
- · Dangers of Speeding for Large Vehicle Drivers
- · Defensive Driving Strategies
- · Defensive Driving Strategies for Emergency Vehicle Operators
- · Defensive Driving Strategies for Large Vehicle Drivers
- · Distracted Driving
- · Distracted Driving for Emergency Vehicle Operators
- · Distracted Driving for Large Vehicle Drivers
- · Driver Program: Backing Up Safely
- · Driver Program: Dangers of Distracted Driving
- · Driver Program: Environmental Driving Hazards
- Driver Program: Hazard Perception Hidden Hazards
- Driver Program: Preventing Intersection Collisions -Cross Traffic
- · Driver Program: Preventing Intersection Collisions Rear-ends
- · Driver Program: Preventing Intersection Collisions Turning
- · Driver Program: Preventing Loss of Control Crashes
- · Driver Program: Preventing Sideswipe Collisions
- Driver Program: Sharing the Road with Pedestrians and Cyclists
- Driver Program: Speed and Space Management
- · Driver Program: Work Zone Driving Hazards
- Driver Safety Orientation
- Driver Safety Orientation for Emergency Vehicle Operators
- · Driver Safety Orientation for Large Vehicle Drivers
- Emergency Vehicle Characteristics
- · Emergency Vehicle Operations
- · Expressway and Highway Driving
- Impaired Driving
- · Impaired Driving for Emergency Vehicle Operators
- · Impaired Driving for Large Vehicle Drivers
- · Incident Investigation for Supervisors

- · Intersection Safety
- · Intersection Safety for Emergency Vehicle Operators
- · Intersection Safety for Large Vehicle Drivers
- · Large Vehicle Characteristics
- · Legal Considerations for Emergency Vehicle Operators
- · Passenger Van Safety
- · Personnel Selection for Supervisors
- · Safe Backing
- · Safe Backing for Emergency Vehicle Operators
- · Safe Backing for Large Vehicle Drivers
- · Safety Overview for Supervisors
- · Seat Belt & Airbag Safety
- · Seat Belt & Airbag Safety for Emergency Vehicle Operators
- · Seat Belt & Airbag Safety for Large Vehicle Drivers
- · Securing Materials for Transportation
- Securing Materials for Transportation for Emergency Vehicle Operators
- · Securing Materials for Transportation for Large Vehicle Drivers
- · Sharing the Road
- · Sharing the Road for Large Vehicle Drivers
- · Vehicle Inspection and Maintenance
- Vehicle Inspection and Maintenance for Emergency Vehicle Operators
- · Vehicle Inspection and Maintenance for Large Vehicle Drivers
- · Vehicle Safety and Security
- · Vehicle Safety and Security for Emergency Vehicle Operators
- · Vehicle Safety and Security for Large Vehicle Drivers

EDUCATION

- Abdominal Trauma
- · AHERA Asbestos Awareness
- · Appropriate Use of Personal Protective Equipment
- · Asbestos Safety
- · Athletes and Sudden Cardiac Arrest
- · Avoiding Slips, Trips, and Falls
- · Back Injury Prevention
- · Behavior Management Strategies
- · Bloodborne Pathogens Safety
- · Breaking Up Student Fights
- · Bullying Risks for Students with Disabilities
- · Bus Drivers: Ergonomics and Avoiding Injury
- Bus Drivers: Evacuating Students with Special Needs
- · California Integrated Pest Management
- · Child Abuse: Mandated Reporter Training
- · Child Abuse: Mandated Reporter Training for California
- · Computer Security Awareness
- · Coping with Stress as a Paraeducator
- · Crossing Guard Safety
- De-escalation Strategies, When Working with Special Needs Students
- · Defensive Driving Strategies
- · Driving Accidents & Emergencies
- · Electrical Safety
- · Emergency Operations Plans In Action
- · Ethics in the Workplace
- · Evacuation of Students with Disabilities
- · Everyday Safety in Classrooms
- FERPA: Protecting Student Privacy
- · Fire Extinguisher Safety
- Fire Prevention Safety
- · Food Safety, Foodborne Illness & Kitchen Sanitation
- Food Service General Safety
- · Food Services Proper Lifting
- · General First Aid Part 1
- General First Aid Part 2
- · General Office Ergonomics
- · Hazmat Spill Prevention & Control
- Hearing Conservation
- · IEP Collaboration Techniques
- · Incident Investigation

- · Individualized Education Programs (IEP): An Introduction
- · Individuals with Disabilities Education Act (IDEA): An Introduction
- · Introduction to Understanding the Basics of LGBT Identities
- · Introduction to Understanding the Rights of LGBT Students
- · Large Vehicle Characteristics
- · Lead Awareness
- · Liability in Sports
- · Maintaining Professional Staff/Student Boundaries
- · Managing Difficult Behaviors
- · Paraprofessionals: Understanding Your Role
- · Passenger Van Safety
- · Personal Protective Equipment
- · Planning for an Emergency
- · Playground Safety
- · Playground Supervision
- · Preventing Cyberbullying
- · Preventing Injuries: Paraprofessionals and Students
- · Preventing Sexual Harassment: Students
- · Principal's Recognition of Hazards on a School Campus
- · Proper Lifting
- · Proper Lifting Library Operations
- Proper Use of Seclusion and Restraint
- · Recognizing and Preventing Youth Suicide
- Respiratory Protection
- · Restraint and Seclusion: Uses, Alternatives and Risks
- Safe Use of Utility Vehicles
- · Safety in the Science Lab
- · School Bullying
- · School Bus Behavior and Discipline
- · School Meal Compliance
- · School Safety for Students with Disabilities
- · School Shooting Awareness
- · School Violence and Weapons
- · Science Laboratory: Chemical Spill Safety
- · Section 504 of the Rehabilitation Act: An Introduction
- · Sexual Harassment Awareness
- Sexual Harassment Prevention for Supervisors (California AB 1825)
- · Sexual Misconduct in Schools
- · Spanish Version Mandated Reporter Training for California
- · Special Education Transportation: Handling Needs on Mixed Buses

- · Special Education Transportation: Laws and Regulations
- Special Education Transportation: Lifts and Mobility Equipment
- · Special Education Transportation: Transportation Problems
- Special Education Transportation: Types of Disabilities and Special Needs
- · Student Concussions
- · Student Discipline and the Law
- · Student Safety Restraint Systems
- · Supervision and Oversight of Students
- · Techniques for De-Escalation
- · Title IX and Sexual Misconduct
- · Title IX in Higher Education: Sexual Misconduct
- · Understanding Behaviors of Students with Special Needs
- · Understanding Inclusion for Special Needs Students
- · Wheelchair Securement and Safety
- Working in Extreme Temperatures
- Working in Extreme Temperatures: Heat Illness Prevention
- · Working in Extreme Temperatures: Working in Cold Climates
- · Workplace Diversity
- · Workplace Violence



EMERGENCY MEDICAL SERVICES

- · Acute Coronary Syndromes
- · Acute Respiratory Distress Syndrome
- · Advanced Airways: Intubation and Beyond
- · Advanced Allergic Reaction Management
- Advanced Cervical Spinal Injuries: Special Considerations for Athletics
- · Altitude Emergencies
- · Amputation Injuries
- · Aquatic Emergencies
- · ARFF: Adapting and Using Structural Equipment
- · Assessing the Patient with Major Trauma
- · Assessment and Treatment of Altered Mental Status
- · Assessment and Treatment of Foot Injuries
- · Assessment and Treatment of Submersion Injuries
- Assessment, Treatment and Transport of Morbidly Obese Patients
- Asthma Advanced
- · Asthma Advanced Clinical Concepts
- · Back Injury Prevention
- Bariatric Patients
- · Basic Allergic Reaction Management
- · Basics of Arrhythmias: Tachyarrhythmias and Fibrillation
- Basics of Cardiac Arrhythmias and Premature Complex Rhythms
- · Behavioral Emergencies
- · Bleeding and Shock
- · Bloodborne Pathogens Safety
- Burn Management
- Capnography
- · Carbon Monoxide Poisoning
- · Cardiac Emergencies
- · Cardiovascular Anatomy & Physiology Review
- · Central Nervious System (CNS) Injuries
- · Child Abuse: An EMS Professionals Role & Responsibilities
- Clinical Decision-Making
- · Common Infectious Pathogens
- · Communication and Documentation
- · Complementary and Alternative Medicine
- · Confined-Space Awareness
- · Controlled Substance Compliance
- · Crime Scene Awareness

- · Death and Dying
- · Dementia: Overview, Assessment, and Care
- · Detailed Physical Exam
- · Diet & Nutrition
- · Driving Safety
- · Emergency Care for Electrical Burns
- · Emergency Responder Rehabilitation
- · Emergency Response to Terrorism (4 modules)
- · Endocrine System Emergencies
- · Environmental Emergencies
- · Epilepsy
- · Ethics for the EMS Provider
- · Femur Fractures
- Functional Approach to Physical Fitness for Emergency Responders
- · Functional Communication for EMS Providers
- Fundamentals of 12 Lead ECG Operation and Interpretation
- · Geriatric Assessment Challenges
- · Geriatric Behavioral Emergencies
- · Geriatric Emergencies
- · Grey Area Calls
- · Gunshot Wounds and Bomb Blast Injuries
- · H1N1 (Swine Flu)
- · Hazard Communication
- HazMat Medical Emergencies
- · Health & Wellness
- · Health and Wellness in Public Safety
- · Heat Illness and Emergencies
- · Hematology
- · Hip and Pelvic Injuries
- HIPAA Awareness
- HIV/AIDS Awareness
- HIV/AIDS Awareness (Florida)
- · Human Trafficking Basics for First Responders
- · Hypothermia Assessment and Treatment
- Immunology
- · Incident Command System (ICS): with Applications for EMS
- · Infectious Disease Control
- · Injuries and Infections of the Eye
- · Interactions with Individuals with Disabilities

- · Intraosseous Infusion (Advanced)
- · Introduction to Hazardous Materials
- Jurisprudence (Texas)
- · Kinematics of Trauma
- · Managing Cardiac Arrest: During and After Resuscitation
- · Managing Chronic Care Patients
- · Managing Multiple Casualty Incidents
- · Mechanics of Breathing
- · Medical Extrication and Rescue
- · Medical, Ethical, and Legal Issues
- · Medication Errors
- · Mental Health for Emergency Responders
- · Methamphetamine
- · MRSA Infections
- · Musculoskeletal Injuries
- · Myths and Realities of Drug Seeking Behavior
- · Narcotics Overdose
- Neonatology
- · Non-Traumatic Abdominal Injuries
- · Non-Traumatic Chest Pain
- · Obstetrical Emergencies
- · Operating an AED
- · Opioid Overdose & Naloxone Administration
- · Pain Management
- · Pain Transmission, Perception, and Assessment
- Patient Abuse and Assault
- · Patient Assessment (Basic)
- · Patient Care Report Essentials
- Patient Lifting, Moving and Transportation
- Patient Refusal
- · Patients with Special Challenges
- · Pediatric Airway Management
- · Pediatric Assessment
- · Pediatric Burns (Advanced)
- · Pediatric Cardiac Arrest
- · Pediatric Emergencies
- · Pediatric Fever
- · Pediatric Ingestions
- Pediatric Respiratory Emergencies: Upper and Lower Airway for the First Responder
- Pediatric Seizures
- Pediatric Shock
- Pediatric Trauma
- Pharmacology
- · Pharmacology & Drug Administration
- · Poisoning and Overdose
- Prehospital Considerations for Diversity, Equity, and Inclusion in EMS

- · Prehospital Pulmonary Embolism Care
- · Protecting Yourself from Influenza
- · Rapid Secondary Assessment
- · Respiratory Emergencies (Basic)
- · Respiratory System A&P Review
- · Response for COVID-19 (PPE, Decon, and Transport)
- Sepsis
- · Shock and Shock Management
- · Slips, Trips and Falls
- · Special Challenges in Patient Assessment
- · Special Needs Patients
- · Spinal Cord Injuries
- · Stroke Assessment & Treatment
- · Supplemental Oxygen
- · The Human Body Part 1: Critical Systems
- · The Human Body Part 2: Other Systems
- Thoracic Emergencies
- · Toxicology and Substance Abuse
- Tracheostomies
- · Trauma Assessment for Head and Neck Injuries
- · Traumatic Brain Injuries
- · Tricyclic Antidepressant (TCA) Overdose
- · Understanding Autism Spectrum Disorder for First Responders
- · Understanding Discrimination and Harassment in Fire and EMS
- · Understanding the Basics of ECGs
- · Weapons of Mass Destruction
- · Workplace Stress



- · Accidents & Emergencies
- · ARFF: Aircraft Cargo Hazards (2 modules)
- ARFF: Aircraft Familiarization
- · ARFF: Aircraft Rescue Emergency Communications
- · ARFF: Airport Rescue And Firefighting Ops
- · ARFF: Application of Extinguishing Agents (4 modules)
- · ARFF: Aviation Incident Response/Crash Rescue Management
- · ARFF: Command and Control of Aircraft Incidents
- · ARFF: Emergency Aircraft Evacuation
- · ARFF: Out of the Blue
- · ARFF: Personnel Safety
- · ARFF: Vehicle Rescue
- · ARFF: Water Rescue
- · Carbon Monoxide
- · Customer Service for Fire Department Personnel
- · Electric and Alternative Fuel Vehicles for First Responders
- Emergency Response to Terrorism (4 modules)
- Ethics
- · Fire & EMS Grant Writing
- · Fire Alarm Systems
- · Fire Industry Driver Intersection Safety
- · Fire Industry Driver Operator
- · Fire Industry Introduction to Wildland Fire Behavior
- · Fire Prevention and Public Education
- · Fire Service Health and Safety
- · Fire Service Health and Safety Part II
- · First Responder Hybrid Vehicle Incidents
- · Health and Wellness in Public Safety
- · How to Read a Building
- · Human Trafficking Basics for First Responders
- · Interactions with Individuals with Disabilities
- · Leadership and Ethics
- Maximizing Your Volunteer Firefighter Recruitment Efforts with an Effective Open House
- NFPA 1 & 101 for Florida Firesafety Officers (4 modules)
- NFPA 1001 Building Construction
- · NFPA 1001 Fire Behavior
- · NFPA 1001 Fire Control
- · NFPA 1001 Fire Department Communications
- NFPA 1001 Fire Detection, Alarm & Suppression Systems

- · NFPA 1001 Fire Hose
- NFPA 1001 Fire Prevention and Public Education
- · NFPA 1001 Fire Streams
- · NFPA 1001 Firefighter Orientation and Safety
- NFPA 1001 Firefighter Personal Protective Equipment
- · NFPA 1001 Firefighting Foams
- · NFPA 1001 Forcible Entry into a Structure
- · NFPA 1001 Ground Ladders
- · NFPA 1001 Loss Control
- NFPA 1001 Portable Extinguishers
- NFPA 1001 Protection of Evidence of Fire Origin & Cause
- · NFPA 1001 Rescue and Extrication
- NFPA 1001 Self Contained Breathing Apparatus (SCBA)
- NFPA 1001 Vehicle Extrication
- · NFPA 1001 Ventilation
- · NFPA 1001 Water Supply
- NFPA 1021 Action Plan Implementation
- · NFPA 1021 Assuming the Role of Company Officer
- NFPA 1021 Budgeting
- NFPA 1021 Community Awareness
- NFPA 1021 Company-Level Training
- · NFPA 1021 Elements of Supervision and Management
- · NFPA 1021 Fire and Life Safety Inspections
- NFPA 1021 Fire Department Structure
- · NFPA 1021 Fire Investigation
- · NFPA 1021 Firefighter Safety and Health
- NFPA 1021 Government Structure
- NFPA 1021 Incident Response Safety
- · NFPA 1021 Incident Scene Communications
- · NFPA 1021 Incident Scene Management
- NFPA 1021 Information Management
- NFPA 1021 Labor Relations
- · NFPA 1021 Leadership as a Group Influence
- NFPA 1021 Legal Responsibilities and Liabilities
- NFPA 1021 Pre-Incident Planning
- NFPA 1021 Professional Ethics
- · NFPA 1021 Public Education Programs
- NFPA 1041: Fire Service Instructor I
- NFPA 1041: Fire Service Instructor II
- NFPA 1041: Fire Service Instructor III

- · NFPA 1403 Live Fire Training Evolutions
- NFPA 1410 Evolution 01
- NFPA 1410 Evolution 02
- · NFPA 1410 Evolution 03
- NFPA 1410 Evolution 04
- NFPA 1410 Evolution 05
- · NFPA 1410 Evolution 06
- NFPA 1410 Evolution 07
- NFPA 1410 Evolution 08
- NFPA 1410 Evolution 09
- NFPA 1410 Evolution 10
- NFPA 1410 Evolution 11
- NFPA 1410 Evolution 12
- NFPA 1410 Evolution 13
- NFPA 1410 Evolution 14
- · NFPA 1500 Bloodborne Pathogens Safety
- · NFPA 1500 Combustible & Flammable Liquids
- · NFPA 1500 Compressed Gas Safety
- · NFPA 1500 Confined Space Entry
- NFPA 1500 CPR Academic
- · NFPA 1500 Driving Safety
- NFPA 1500 Hazard Communication
- NFPA 1500 Hazardous Material Identification and Spill Prevention
- NFPA 1500 Laboratory Safety
- · NFPA 1500 Materials Handling, Storage, Use & Disposal
- · NFPA 1500 Personal Protective Equipment
- · NFPA 1500 Respiratory Protection
- NFPA 1500 Welding Safety
- NFPA 1500: Post-Traumatic Stress Disorder (PTSD) in the Fire Industry
- NFPA 1584 Firefighter Rehabilitation (2 modules)
- · NFPA 1851 Cancer Related Risks of Firefighting
- NFPA 3000: Standard for Preparedness and Response to Active
- Shooter and/or Hostile Events
- NFPA 470: Advanced HAZWOPER Awareness (4 modules)
- NFPA 470: HAZMAT Operations Level Refresher (4 modules)
- NFPA 470: HAZMAT Transportation
- · Rope, Rope Rescue, Knots
- RT-130: Annual Wildland Fire Safety Refresher (4 modules)
- · S-190 Introduction to Wildland Fire Behavior (4 modules)
- Understanding Autism Spectrum Disorder for First Responders
- · Understanding Discrimination and Harassment in Fire and EMS

LAW ENFORCEMENT TRAINING

- · Achieving Peak Performance
- · Active Shooter Preparation and Response
- · Adjusting to Changing Driving Conditions
- · Aerosol Defense Spray
- · Answering Suicidal Callers
- · Approach: Buildings
- · Approach: People
- · Approach: Vehicle
- · Approaching a Suspect on Foot
- · Arrest and Control Techniques
- Arrest Procedures
- · Basic Medical Procedures
- · Basic Physical Conditioning
- · Bike Patrol
- · Bloodborne Pathogens Safety
- · Bloodstain Evidence Analysis
- · Bloodstain Evidence Documentation
- Body Cameras
- · Body Language: Analysis of Deceptive Behavior
- · Body Language: Analysis of Pre-Attack Indicators
- Body Language: Reading People 101
- · Body Language: Reading People 201
- · Body of Evidence
- · Bomb Tactics
- · Booking and Intake
- · Brain Bites: Microsoft Teams Meetings
- · Building Search Essentials
- · Bullet Ricochet Phenomena
- Burned Evidence
- · Calls From the Hearing Impaired
- · Characteristics of Law Enforcement Vehicles
- · Civil Rights
- · Clandestine Drug Labs
- · Coaching for High Quality Work Performance
- · Cold Case Files
- · Collapsible Baton
- · Combat Handcuffing
- · Command Presence
- · Commercial Vehicle Searches
- · Communication Essentials

- · Communication Processes
- · Community Corrections
- · Community Injury Prevention Programs
- · Composite Interviewing
- · Computer Security Awareness in Law Enforcement
- · Con Games in Jail and Prisoner Transport
- · Concealed Carry Tactics
- · Concepts of the Duty Pistol Training Course
- · Conducting Traffic Stops
- Confined Area Survival Tactics (2 modules)
- · Consent Searches: United States v. Drayton
- · Constitutional Law
- · Contact and Cover
- · Control Procedures for WMD Incidents
- · Control, Verbal Judo and Defensive Tactics
- · Core Competencies of Leadership
- · Corrections and Terrorism
- · Corruption Continuum
- · Court Tactics and Techniques
- CPR Academic
- · Crime Prevention in the 21st Century
- Crime Scene Geographic Information Systems and Crime Analysis
- · Crime Scene Investigation
- · Crimes Against Children
- · Crimes in Progress
- · Critical Incident Response
- · Critical Incident Stress Management
- · Critical Infrastructure Protection (3 modules)
- · Cross-Gender Supervision and Jail Crisis Response
- · Cultural Competency in Law Enforcement
- · Danger on Traffic Stops
- · Dangers of Hidden Devices
- · Dangers of Speeding
- · De-escalating the Use of Force
- · Defensive Driving Strategies
- Detecting Strangulation
- · Direct Supervision
- · Discrimination and Harassment in Law Enforcement
- · Dispatch

- · Distracted Driving
- · DNA Evidence and Testing
- · Domestic Violence
- · Driver Safety Orientation
- · Driving Safety
- · Drug Interdiction
- Drug Investigation
- · Edged Weapon Defense Tactics
- Elder Abuse
- Electronic Control Devices
- · Emergency Vehicle Evacuation
- · Emergency Vehicle Operations
- · Emergency Vehicle Pursuit Operations
- · Emerging Issues in Law Enforcement
- · Emotional Survival in Law Enforcement
- · Ethical Decision Making for Law Enforcement
- · Ethics In Law Enforcement
- · Evaluate and Use Non-Verbal Messages
- · Evidence Chain of Custody
- · Evidence-Based Policing
- · Evidentiary Reenactments
- Excessive Force
- · Fatal Blood Loss Evidence
- · Firearm Retention and Disarming
- · Firearm Safety in the Home
- · Firearms Training Paradigm
- · First Amendment Auditors and Sovereign Citizens
- Foot Pursuits
- · Forensic Genetics
- · Gang Dynamics
- · Gang Identification
- · Gangs and Jail Recreation
- · Guardians and Warriors: Seeking Balance
- · Guardians on the Grounds: Police-Fire Relations and Securing
- Facilities
- · Handling Special Situations
- · Health and Wellness in Public Safety
- · Heart Health for Active Duty Officers
- · High Risk Warrants
- · Home Seizures: Illinois v. McArthur
- · Homeland Security Awareness (6 modules)
- · Homicide Investigation
- · Hostage Negotiations
- · Human Trafficking
- · Human Trafficking Basics for First Responders
- Hydroponics
- Identity Crimes

- · Impaired Driving
- · Implicit Bias: Facts & Myths
- · Infectious Diseases
- · Inmate Supervision
- · Inmate/Cell Searches and Jail Escapes
- Insurance Fraud
- · Integrity in the Workplace
- · Intelligence Gathering and The U.S. Patriot Act
- · Interaction Principles for De-Escalation Success
- · Interactions with Individuals with Disabilities
- · Interpersonal Communications and Weapon Control
- · Intersection Safety
- · Jail Gangs
- · Jail Suicides and Close Quarter Assaults
- · Justice-Based Policing
- · Juvenile Corrections
- Juvenile Inmates
- Kinesics Interviewing: Reading the Suspect & Detecting Deception
- · Knife Defense Tactics
- · Large Vehicle Bombs: Post-Blast Investigation
- · Laser Sighting Systems
- · Law Enforcement Instructor Best Practices & Values
- · Law Enforcement Personnel Standards
- · Leadership Principles in Law Enforcement
- · Leadership: Personal Agenda or Mission Success
- · Legal Considerations for Police Drivers
- · Less Lethal Force
- · Liability Management in Law Enforcement
- Mail Bombs
- · Major Supreme Court Decisions
- · Management vs. Leadership in Law Enforcement
- · Managing a Communications Division
- · Managing Confrontation with Communication
- · Mass Casualty Response
- · Medical Emergencies
- · Mentally III Crisis Intervention
- · Mentoring Skills in Law Enforcement
- Micro-Clues
- · Military Courtesy for Uniformed Police Person
- Motivation and Bureaucratic Roadblocks
- · Motor Vehicle Theft
- · Natural Disasters
- · NHTSA Education Initiatives
- · No Regard for Human Life (2 modules)
- · Non-dominant Hand Skills
- · Non-Verbal Officer Communication
- · Off-Duty Survival

- · Officer Involved Shootings
- · Officer Line of Duty Death
- Officer Rescue
- · Officer Training Techniques
- · Open Carry Interactions
- · Open Source Investigations
- · Operational Characteristics of the Pistol
- · Patrol Strategies and Tactics
- · Peace Officer De-escalation: Introduction to Basic Concepts
- · Personnel and Training in Law Enforcement
- · Physical Control of a Raging Suspect
- · Physiokinetics and Time Framing
- · Physiological Response to Stress
- · Poison Exposure Hazards
- · Police Officer Liability
- · Police Response to Structure Fires
- · Police Shooting Tactics
- · Police Vehicle Technology
- · Policies and Procedures in Law Enforcement
- · Post-Blast Investigation
- · Pressure Point Control Tactics
- Prisoner Escort
- · Professional Communications Skills
- · Profiling Criminal Violators
- · Protection of Potential and Actual Crime Scenes
- · Pursuit Driving
- · Pursuit Phases and Technologies
- · Pyroanalysis and Toxicology
- · Rapid Vehicle Takedown
- Rapidly Evolving Challenges, Perspectives and Responsibilities of Law Enforcement
- · Recognizing Fraudulent Identification Documents
- · Recognizing Possible Suspects
- · Remote Area Techniques and Tactics
- · Report Writing to Win Cases
- · Responding to Physical Child Abuse
- · Retroactive Amnesia
- Risk Assessment
- · Roadway Dangers
- Safe Backing
- Safety Securing and Transporting Subjects
- · School Resource Officers
- · Search and Seizure
- · Servant Leadership
- · Sex Crimes Against Children
- · Sex Offender Registrations
- Sexual Assault Investigations
- · Sharpening Facial Recognition Skills
- Shoot/Don't Shoot: The Jesse Kidder Incident
- · Single Officer Patrol
- · Slow and Deliberate Searches

- · Stress Management
- · Stress Reduction and Improving Officer Morale
- · Sudden In-Custody Death Syndrome
- · Suicide Bombers
- · Suicide by Cop
- · Survival Considerations for Female Officers
- · Tactical Felony Stops
- Tactical Groundfighting
- · Tactical Jaw and Limb Control
- · Tactical Response to Snipers and Mass Shootings
- · TCOLE Advisory Board Training
- · Team Building
- · Terrorism and the Municipal Police Department
- · The AMBER Alert System
- · The Art of Effective Communication
- The Essential Component of De-Escalation and Conflict Resolution
- · The Fatal Four
- · The Fundamentals of Stress 101
- · The Fundamentals of Stress 201
- · The Graham Standard
- · The Paradigm of Pistolcraft
- Toxicology
- · Traffic Stops Field Sobriety Testing
- · Traffic Stops and Racial Profiling (3 modules)
- · Training Techniques: SWAT
- · Truths of Human Interaction
- · Undercover Drug Buys
- · Undercover Drug Reversals
- · Understanding Autism Spectrum Disorder for First Responders
- · Understanding Fatigue for Law Enforcement
- · Understanding Hate Crimes
- · Use of Deadly Force: Garner v. Tennessee
- · Use of Force
- · Use of Force Decision Making
- · Use of Force/De-Escalation
- · Use of Force: Role of the 8th Amendment
- Vehicle Close Quarter Battle (VCQB)
- · Vehicle Compartment Searches
- · Vehicle Inspection & Maintenance
- · Vehicle Safety and Security
- · Vehicle Searches
- · Violent Attacks
- · Visual Sense Dominance
- · Weapons of Mass Destruction Overview (2 modules)
- · Witness to Excessive Force
- · Women in Law Enforcement
- · Women in Leadership
- Workplace Diversity in Law Enforcement
- · Workplace Violence in Law Enforcement
- · Youth Gangs



OFFICE PRODUCTIVITY

- · Advanced Construction Safety (4 modules)
- · Email Basics
- · Excel 2010 Essential Training
- · Excel 2010 Essential Training II
- · Excel for Project Management
- · LS: MS Access 2013 01: Working with Databases
- LS: MS Access 2013 02: Creating, Modifying, and Managing Tables
- · LS: MS Access 2013 03: Working with Forms
- · LS: MS Access 2013 04: Working with Queries
- · LS: MS Access 2013 05: Sharing and Protecting Your Data
- · LS: MS Outlook 2013 01: Getting Started
- · LS: MS Outlook 2013 02: Message and Contact Management
- · LS: MS Outlook 2013 03: Time and Task Management
- · LS: MS Windows 8: An Introduction
- · Mastering Excel 2019 Advanced
- · Mastering Excel 2019 Basics
- · Mastering Excel 2019 Intermediate
- · Mastering Excel 365 Intermediate (2022)
- · Mastering Microsoft Teams (2019)
- · Mastering Office 365 (2020)
- · Mastering Outlook 365 Beginner (2022)
- Mastering PowerPoint 2019 Basics
- · Mastering PowerPoint 365 Basics (2022)
- · Mastering PowerPoint 365 Intermediate (2022)
- · Mastering QuickBooks Desktop 2018
- · Mastering QuickBooks Online 2018
- Mastering Word 2019 Basics
- Mastering Word 2019 Intermediate
- · Microsoft Teams Essentials
- · Microsoft Teams in 30 Minutes (2021)
- · OneDrive Essentials (2016)
- · OneDrive Essentials (2021)
- OneDrive in 30 Minutes (2021)
- Outlook 2010 Essential Training
- · Outlook 2010 Essential Training II
- Power BI Essentials
- · Power Up PowerPoint

- · Saving Time in Outlook
- · SharePoint for Site Owners
- · SharePoint Online Basics



OSHA & COMPLIANCE

- PMBOK Guide (7th Edition) Agile, an Adaptive Project Management Approach
- · Advanced HAZWOPER Awareness (4 modules)
- · Aerosol Transmissible Diseases
- · AHERA Asbestos Awareness
- · Alcohol-Free Workplace
- · American Chemistry Council's Responsible Care Program
- · Anhydrous Ammonia Awareness
- · Arc Flash Safety
- · Asbestos Awareness
- · Back Injury Prevention
- · Blocking and Cribbing for Heavy Equipment
- · Bloodborne Pathogens Safety
- · Building Evacuation and Emergencies
- · Cal/OSHA Bloodborne Pathogens
- · Cal/OSHA Hearing Conservation
- · Cal/OSHA Log 300
- · Cal/OSHA Respiratory Protection
- · Combustible & Flammable Liquids
- Combustible Dusts
- · Compressed Gas Safety
- · Confined Space Entry Permit Required
- · Confined Spaces in Construction Construction Worksite Safety
- Confined-Space Entry
- · Coronavirus 101 What You Need to Know
- · Coronavirus 101 What You Need to Know (Newest Version)
- · Coronavirus 102 Preparing your Household
- · Coronavirus 103 Managing Stress and Anxiety
- · Coronavirus 104 Transitioning to a Remote Workforce
- · Coronavirus 105 Cleaning and Disinfecting your Workplace
- · Coronavirus 106 DIY Cloth Face Coverings
- · Coronavirus 107 Reopening your Organization
- · Coronavirus 108 The Basics of Vaccines
- · Coronavirus 109 What You Should Know About Variants
- CPR Academic
- · Crystalline Silica Awareness
- · Disaster Preparedness
- · DOT Hazmat General Awareness

- · Driving Safety
- · Drug-Free Workplace
- · EHS Regulatory Overview
- · Electrical Safety
- · Electrical Safety General Awareness
- · Emission Controls
- · Ethylene Oxide Safety
- · Exit Routes, Emergency Action Plans & Fire Prevention Plans
- · Eye and Face Protection
- · Eye Safety
- · Fall Prevention and Protection General Industry
- · Fall Protection
- · Fire Extinguisher Safety
- · Fire Prevention Safety
- · Flagger and Cone Safety
- · Flammable and Combustible Liquids
- · Forklift Safety
- · Forklifts: Operation
- · General Construction Safety
- · General Electrical Hazard Awareness for Site Safety
- · General First Aid (2 modules)
- General Office Ergonomics
- · Hand & Power Tool Safety
- · Hand Safety
- · Hazard Communication
- · Hazard Communication GHS
- · Hazardous Material Identification and Spill Prevention
- · Hazardous Waste Essentials
- HAZMAT Transportation
- · Hearing Conservation
- · HIV/AIDS Awareness
- · Hot Work Safety
- · Hydrogen Sulfide Awareness
- · Incident Investigation
- · Indoor Air Quality
- · Industrial Ergonomics
- · Introduction to OSHA
- · Introduction to Powered Industrial Trucks

- · Irritants, Corrosives and Sensitizers
- · Laboratory Safety
- · Ladder & Scaffolding Safety
- · Ladder Safety
- · Laser Safety
- · Lead Awareness
- · Legionella Prevention and Control
- · Lock-Out / Tag-Out
- · Lockout Tagout for Authorized Employees
- · Machine Guarding
- · Materials Handling, Storage, Use & Disposal
- · Nitrogen Safety Awareness
- · Office Safety
- · Oil Spill Response in Facilities
- · OSHA 30 Hour Construction Program (CS-OSHA30-NFb)
- · Pallet Jack Safety
- · Personal Protective Equipment
- R & D Chemical Hygiene
- · Radiation Safety
- · Respiratory Protection
- · Risk Assessment Analysis
- · Safe Work Permits
- · Safety Management: Incident Investigation
- · Safety Management: OSHA Recordkeeping
- · Safety: Working with Chemicals
- · Slips, Trips, and Falls Prevention
- The Hazards of Oxygen and Oxygen Enrichment
- · Trenching & Shoring
- · Triethylaluminium Safety Awareness
- · Walking and Working Surfaces
- · Warning Signs and Labels
- · Welding Safety
- · Working in Extreme Temperatures
- · Working Over or Near Water

PROJECT MANAGEMENT

- PMBOK Guide (7th Edition) Lean and Agile Concepts for Project Management
- PMBOK Guide (7th Edition) Long and Near Term Planning -From Vision to Roadmaps to Daily Planning
- PMBOK Guide (7th Edition) Managing Distributed and Remote Teams
- · PMBOK Guide (7th Edition) Predictive Project Management
- PMBOK Guide (7th Edition) Project Leadership and Emotional Intelligence
- PMBOK Guide (7th Edition) Project Management and the Common Approaches Used
- PMBOK Guide (7th Edition) Roles and Responsibilities in Project Management
- PMBOK Guide (7th Edition) Selecting a Project and an Approach in Project Management
- PMBOK Guide (7th Edition) The Twelve Principles of Project Management
- Advanced Project Management: Advanced Project Risk Management
- Advanced Project Management: Advanced Project Scheduling
- · Advanced Project Management: Converting Strategy Into Action
- · Advanced Project Management: Executing Complex Programs
- Advanced Project Management: Integrated Project Delivery
- Advanced Project Management: Managing Project Teams
- Advanced Project Management: Project Management in a Dynamic Environment
- Advanced Project Management: Project Performance Management
- Advanced Project Management: Sustainability in Project Management
- Advanced Project Management: The Power of Project Leadership
- Advanced Project Management: Understanding the Project, Program, and Portfolio Architecture
- · Agile Project Management: 01 Agile Series Overview
- Agile Project Management: 02 Traditional vs. Agile Project Management
- · Agile Project Management: 03 Agile Manifesto Principles 1 6
- · Agile Project Management: 04 Agile Manifesto Principles 7-12
- · Agile Project Management: 05 Value Driven Project Management
- Agile Project Management: 06 Setting Vision and Prioritization in Agile Projects
- Agile Project Management: 07 Scrum and Extreme Programming (XP) Methodologies
- Agile Project Management: 08 Other Less-Common Agile Methodologies
- · Agile Project Management: 09 Planning Agile Projects

- Agile Project Management: 10 Estimating Agile Projects
- · Agile Project Management: 11 Implementing Agile Projects
- Agile Project Management: 12 Team Formation and Creating an Agile Environment
- · Agile Project Management: 13 Communication in Agile Projects
- Agile Project Management: 14 Increasing Agile Stakeholder Engagement
- Agile Project Management: 15 Soft Skills and Servant Leadership in Agile Projects
- Agile Project Management: 16 Testing and Risk Management in Agile Projects
- Agile Project Management: 17 Problem Detection, Metrics, and Resolution in Agile Projects
- Agile Project Management: 18 Quality and Earned Value Management in Agile Projects
- Agile Project Management: 19 Continuous Improvement for Management and Project Agility
- Agile Project Management: 20 PMI Code of Conduct in Agile Management
- · From Project Manager to Principal 1: Foundations of Management
- From Project Manager to Principal 2: Marketing Your Services
- From Project Manager to Principal 3: Negotiation Outcomes & Strategies
- From Project Manager to Principal 4 & 5: Manpower & Quality
- From Project Manager to Principal 6: Financial Management
- · PMBOK® Guide Sixth Edition: 01-Project Management Overview
- PMBOK® Guide Sixth Edition: 02-Managing Projects within Organizations
- PMBOK® Guide Sixth Edition: 03-Project Management Process Groups
- PMBOK® Guide Sixth Edition: 04-Execution, Monitoring and Controlling
- PMBOK® Guide Sixth Edition: 05-Project Change Control and Closure
- PMBOK® Guide Sixth Edition: 06-Initiation Basics, Developing a Project Charter and Project Management Plan
- PMBOK® Guide Sixth Edition: 07-Collecting Requirements and Defining Scope
- PMBOK® Guide Sixth Edition: 08-Monitor and Control Project Scope
- PMBOK® Guide Sixth Edition: 09-Defining and Sequencing Project Activities
- PMBOK® Guide Sixth Edition: 10-Developing and Controlling the Project Schedule
- PMBOK® Guide Sixth Edition: 11-Estimating Activity Resources and Duration
- PMBOK® Guide Sixth Edition: 12-Controlling Costs

- PMBOK® Guide Sixth Edition: 13-Estimating & Budgeting Project Costs
- · PMBOK® Guide Sixth Edition: 14-Project Quality Planning
- PMBOK® Guide Sixth Edition: 15-Quality Assurance and Cost Control
- PMBOK® Guide Sixth Edition: 16-Managing Projects for Human Resources
- PMBOK® Guide Sixth Edition: 17-Planning Projects for Human Resources
- PMBOK® Guide Sixth Edition: 18-Processes for Managing Project Communications
- PMBOK® Guide Sixth Edition: 19-Stakeholders and the Communication Management Plan
- PMBOK® Guide Sixth Edition: 20-Identifying Project Risks
- · PMBOK® Guide Sixth Edition: 21-Performing Risk Analysis
- · PMBOK® Guide Sixth Edition: 22-Risk Management Planning
- PMBOK® Guide Sixth Edition: 23-Risk Response, Monitor and Control
- PMBOK® Guide Sixth Edition: 24-Managing Procurement During Your Project
- PMBOK® Guide Sixth Edition: 25-Planning Procurement for Your Project
- PMBOK® Guide Sixth Edition: 26-Stakeholder Identification and Planning
- PMBOK® Guide Sixth Edition: 27-Project Stakeholder Engagement and Communication
- PMBOK® Guide Sixth Edition: Test Me-Project Management Professional (PMP)®
- Smart Business Writing: How to Write Powerful & Persuasive Emails
- Smart Project Management: Keys to On-Time, On-Budget Results
- The Ultimate Project Manager, Chapter 01: Today's Project Manager
- The Ultimate Project Manager, Chapter 02: Marketing And Proposals
- The Ultimate Project Manager, Chapter 03: The Contract Agreement
- The Ultimate Project Manager, Chapter 04: The Project Management Plan
- · The Ultimate Project Manager, Chapter 05: The Project Schedule
- · The Ultimate Project Manager, Chapter 06: The Project Budget
- The Ultimate Project Manager, Chapter 07: Leading The Project Team
- The Ultimate Project Manager, Chapter 08: Managing Client Relationships
- The Ultimate Project Manager, Chapter 09: Developing Effective Communications
- · The Ultimate Project Manager, Chapter 10: The Project Startup
- · The Ultimate Project Manager, Chapter 11: Managing Your Time
- The Ultimate Project Manager, Chapter 12: Managing Project Studies And Reports

- The Ultimate Project Manager, Chapter 13: Managing Design And Construction Phases
- The Ultimate Project Manager, Chapter 14: Managing Project Quality
- The Ultimate Project Manager, Chapter 15: Managing Project Risks
- The Ultimate Project Manager, Chapter 16: Project Financial Management
- The Ultimate Project Manager, Chapter 17: Project Management And Design Technology
- The Ultimate Project Manager, Chapter 18: Monitoring And Controlling The Project
- The Ultimate Project Manager, Chapter 19: Project Closeout
- The Ultimate Project Manager, Chapter 20: Alternative Project Delivery Methods
- The Ultimate Project Manager, Chapter 21: A/E Project Management Benchmark Data
- The Ultimate Project Manager, Series Summary: The Short and Sweet Version



SMART TEAM - PROFESSIONAL DEVELOPMENT

- Advanced HAZWOPER Awareness (4 modules)
- · Smart Business Writing: Short, Sweet and To-the-Point Reports
- · Smart Business Writing: Tackling the Technical Proposal
- · Smart Business Writing: Writing Effective Emails
- · Smart Customer Service 1: Courtesies, Attitude, and Ethics
- · Smart Customer Service 2: Listening for Understanding
- Smart Customer Service 3: Effective Verbal and Nonverbal Communication
- Smart Customer Service 4: 3 Steps to Successful Customer Interaction
- Smart Customer Service 4: 3-Steps to Successful Customer Interaction
- · Smart Customer Service 5: Handling Customer Complaints
- · Smart Finances: Creating a Budget that Works for You
- · Smart Health: Best Practices to Help You Quit Smoking
- Smart Health: Child Nutrition How to Avoid/Prevent Childhood Obesity
- · Smart Health: Drinking Responsibly
- Smart Health: Eating Right
- Smart Health: HIPAA Privacy Standards for Everyone
- · Smart Health: Managing Your Cholesterol and Blood Pressure
- Smart Health: Physical Fitness Choosing an Exercise Plan That's Right for You
- · Smart Health: Proper Posture and Breathing
- Smart Health: Sleeping How to Ensure You Are Well-Rested & Energized
- Smart Health: Yoga & Meditation Finding your Inner Chi
- · Smart Leadership: Leaders, Model the Way
- · Smart Leadership: Part 1 What Leaders Do
- · Smart Leadership: Part 2 Model the Way
- · Smart Leadership: Part 3 Inspire a Shared Vision
- · Smart Leadership: Part 4 Challenge the Process
- · Smart Leadership: Part 5 Enable Others to Act
- · Smart Leadership: Part 6 Encourage the Heart
- · Smart Management: Business Essentials
- · Smart Management: Coaching for Better Performance
- · Smart Management: Data Security
- Smart Management: Discrimination in the Workplace for Managers
- · Smart Management: Effective Performance Review Practices

- Smart Management: Equal Employment Opportunity and Diversity for Managers
- Smart Management: Getting the Most out of a Multigenerational Workforce
- · Smart Management: Hiring the Right Talent Customer Service
- · Smart Management: Hiring the Right Talent Sales
- · Smart Management: How to Handle Workplace Challenges
- Smart Management: Key Skills for Managing & Coaching Your Team
- · Smart Management: Lawful Employee Discipline
- · Smart Management: Lawful Hiring Practices
- · Smart Management: Lawful Termination Practices
- Smart Management: Managing a Geographically Distributed Workforce
- Smart Management: Methods for Motivating and Mentoring Your Team
- Smart Management: SMART Goals Setting Effective Targets for Success
- Smart Management: Successfully Transitioning from Team Member to Manager
- · Smart Management: The Art & Science of Delegation
- Smart Mental Health: Core Values and Finding a Purpose in Life
- Smart Mental Health: Goal Setting and Visualization Techniques
- Smart Mental Health: Happiness is a Choice Keys to Living a Joyful Life
- · Smart Mental Health: Keys to Successful Parenting
- · Smart Mental Health: Managing Anger and Emotions
- · Smart Mental Health: Mastering Marriage
- · Smart Mental Health: Reducing Stress and Anxiety
- Smart Mental Health: Surviving and Thriving After Divorce
- · Smart Project Management: Keys to On-Time, On-Budget Results
- · Smart Quality: Building Quality Awareness
- · Smart Quality: Process Improvement
- Smart Quality: Systematic Problem Solving
- Smart Sales 1: Understanding the Psychology of Sales
- Smart Sales 2: Identifying the Decision Maker & Setting Appointments
- · Smart Sales 3: Securing Appointments & Advancing the Sale
- · Smart Sales 4: Overcoming Objections & Closing the Sale
- · Smart Sales 5: Business-to-Business Sales
- · Smart Sales 6: The Sales Cycle

- · Smart Sales: Advanced Tele-Prospecting Closing the Call
- Smart Sales: Advanced Tele-Prospecting Creating Opening Statements
- Smart Sales: Advanced Tele-Prospecting Dealing With Dismissive Objections
- Smart Sales: Advanced Tele-Prospecting Follow-up Strategies and Tactics
- Smart Sales: Advanced Tele-Prospecting Getting Past Gatekeepers
- Smart Sales: Advanced Tele-Prospecting Handling Smokescreen and Authentic Objections
- Smart Sales: Advanced Tele-Prospecting Overview and Pre-Call Planning
- · Smart Sales: Advanced Tele-Prospecting Presenting an Offer
- Smart Sales: Advanced Tele-Prospecting Qualification and Questioning
- Smart Sales: Advanced Tele-Prospecting Using Email in the Tele-Prospecting Process
- · Smart Time Management: 7 Steps to Regaining Control of Your Day
- Smart Time Management: The 80/20 Rule for Making Every Minute Count
- Smart Workplaces: Code of Conduct Ethics Education & Social Media Guidelines
- Smart Workplaces: Designing Safe Workspaces & Preventing Injury
- Smart Workplaces: Optimizing LinkedIn for Sales Prospecting and Business Networking (ST-0146)
- · Smart Workplaces: Preparing for a Pandemic Flu Outbreak
- Smart Workplaces: Protecting Your Team Against Workplace Violence
- Smart Workplaces: Putting Your People First Personnel Administration
- · Smart Workplaces: Responsible Social Media for Team Members
- Smart Workplaces: Sexual Harassment Prevention for Team Members
- Smart Workplaces: Understanding the Family Medical Leave Act (FMLA) (ST-0158)
- Smart Workplaces: Webinars Conducting a Web-based Presentation (ST-0145)

WATER & WASTEWATER

- · Alcohol-Free Workplace
- · Aquifer Remediation
- · Asbestos Awareness
- · Back Injury Prevention
- · Backflow Prevention Methods
- · Backflow Prevention Overview
- · Bloodborne Pathogens Safety
- · Building Evacuation and Emergencies
- · Coagulation, Flocculation and Sedimentation
- · Combustible & Flammable Liquids
- · Compressed Gas Safety
- · Confined-Space Entry
- · Corrosion Control
- · CPR Academic
- · Diet & Nutrition
- · Disaster Preparedness
- · Disinfection Basics
- · Distribution Service to Customers
- · Distribution System Basics, Materials, and Appurtenance
- · Drinking Water Quality Monitoring & Security
- Drinking Water Quality Water Treatment Technology
- Driving Safety
- · Drug-Free Workplace
- · Effective Groundwater Supply Management
- · Effective Meter Reading
- Excavation
- Eye Safety
- Fall Protection
- Filtration Basics
- · Fire Extinguisher Safety
- · Fire Prevention Safety
- Flagger and Cone Safety
- Forklift Safety
- · General Construction Safety
- · General First Aid (2 modules)
- · General Office Ergonomics
- · Groundwater Treatment

- · Hand & Power Tool Safety
- · Hazard Communication
- · Hazardous Material Identification and Spill Prevention
- · Hazardous Waste Treatment
- · HAZMAT Transportation
- · Health & Wellness
- · Hearing Conservation
- Hydraulics
- · Incident Investigation
- Indoor Air Quality
- · Industrial Ergonomics
- · Introduction to Pumps and Motors
- · Laboratory Safety
- · Ladder & Scaffolding Safety
- · Laser Safety
- · Lead Awareness
- · Lead Contamination of Public Water Systems
- · Lock-Out / Tag-Out
- · Low Voltage Electrical Safety
- · Machine Guarding
- · Materials Handling, Storage, Use, & Disposal
- · Mathematics Applied
- · Mathematics Basics
- · Office Safety
- · Personal Protective Equipment
- · Principles of Debt Collections
- Protecting Water Systems Through Backflow Prevention
- · Pumping Stations Pumps, Motors and Electrical Systems
- · Quality of Water (CA AB-54)
- · Radiation Safety
- · Reasonable Suspicion of Alcohol for Supervisors
- · Reasonable Suspicion of Drugs for Supervisors
- · Rehabilitation of Water Distribution Systems: Current Technologies
- Rehabilitation of Water Distribution Systems: Designing Renewal Projects
- Rehabilitation of Water Distribution Systems: Selecting Rehab Methods
- Respiratory Protection

- · Risk Assessment Analysis
- Sexual Harassment Awareness
- Slips, Trips, and Falls Prevention
- Storm Water Management: Storm Water Pollution Prevention Plan (SWPPP)
- Stormwater Pollution Prevention
- · Trenching & Shoring
- · Wastewater Treatment
- · Water Main Installation
- · Welding Safety
- Working in Extreme Temperatures
- · Workplace Diversity
- · Workplace Stress
- · Workplace Violence

PRISM

- PRISM: Administering Naloxone
- · PRISM: Conducting Office Inspections
- PRISM: Employee Home Office Ergonomics
- · PRISM: Home Visit Safety Basics
- · PRISM: Indoor and Outdoor Heat Illness Prevention
- PRISM: Just Because You Can, Doesn't Mean You Should - Stretching (Part 1 of 3)
- PRISM: Just Because You Can, Doesn't Mean You Should - How Much Does It Weigh (Part 2 of 3)
- PRISM: Just Because You Can, Doesn't Mean You Should - Simple Rukes For Lifting Part 3 of 3)
- · PRISM: Preventing Slips, Trips and Fall Accidents
- PRISM: Road Inspections for Engineers Part 1
- PRISM: Road Inspections for Engineers Part 2
- · PRISM: Situational Awareness
- · PRISM: Suspicious Mail Handling
- PRISM: Undestanding and Responding to First Ammendment Audits for Public-facing Employees
- · PRISM: Valley Fever Awareness
- PRISM: Voluntary Respirator Use Training: Filtering Face Piece Respirators (a.k.a. N95)
- PRISM: Wildfire Smoke Awareness



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